Investor/Analyst Briefing
FOR THE HALF YEAR ENDED 30th JUNE 2010

By

United Bank for Africa (UBA) PLC

July 21, 2010
FORWARD LOOKING STATEMENTS & RESTATEMENT OF PRIOR YEARS

Presentation and subsequent discussion may contain certain forward-looking statements with respect to the financial condition, results of operations and business of the Group. These forward-looking statements represent the Group’s expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed or implied in such statements.

Certain prior year numbers have been restated in order to conform with the classification of the 2010 numbers.
IMPORTANT DISCLOSURES

• This presentation reviews results for Half Year ended June 2010

• The comparable period is June 2009 for P&L and December 2009 for Balance Sheet items

• June 2009 figures are derived from 6-mths (January – June) results for P&L only

• FY means “Full Year”

• 1Q, 2Q, 3Q, 4Q and 5Q are quarterly results within the financial period

• EI means “Exceptional Items”

• ROE means “Return on Equity”

• ROA means “Return on Assets”

• ROE and ROA were calculated using (Last 12-mths profits to June)

• CAR means “Capital Adequacy Ratio”

• LR means “Liquidity Ratio”

• Excl-Nigeria – “outside Nigeria” or “group excluding Nigeria”
OUTLINE

• REVIEW OF OPERATING ENVIRONMENT

• ANALYSIS OF HALF YEAR FINANCIAL RESULTS
  • FINANCIAL HIGHLIGHTS
  • KEY FACTORS THAT IMPACTED HALF YEAR RESULTS
  • REVENUE ANALYSIS
  • PROFITABILITY
  • BALANCE SHEET ANALYSIS
  • EFFICIENCY
  • LIQUIDITY AND ASSET QUALITY

• OUTLOOK

• Q & A
REVIEW OF OPERATING ENVIRONMENT
REVIEW OF GLOBAL ECONOMY
GRADUAL RECOVERY SEEN SO FAR IN 2010

- Global economy rebounding
- Strongest 1Q10 growth recorded in Asia: China (11.9%), Taiwan (12.2%)
- Nigeria also strong at 7.2%, but with some fundamental imbalances

First Quarter 2010 GDP Growth

- Euro Area: 0.2%
- UK: 0.3%
- USA: 3.2%
- South Africa: 4.6%
- Japan: 4.9%
- Nigeria: 7.2%
- China: 11.9%

Asian success: Real GDP growth (% year on year)

UNEMPLOYMENT ABATES

- Global unemployment reducing
- More jobs created in the US
  - Over 400,000 in May-10
- Unemployment stabilizes in Euro Area
GLOBAL TRADE RECOVERS STRONGLY

World Trade Organization projects global trade to rise by 9.5% in 2010
COMMODITY PRICES FIRM UP IN 2010

Percentage Change in Commodity Prices (Mar-2010)

- Crude petroleum
- Energy
- Metals
- Food and beverages
- All primary commodities
## Selected Stock Market Indices

<table>
<thead>
<tr>
<th>Country</th>
<th>Index</th>
<th>Jun-10</th>
<th>Dec-09</th>
<th>YTD Chg (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colombia</td>
<td>CSE All Share</td>
<td>4,612</td>
<td>3,386</td>
<td>36.2%</td>
</tr>
<tr>
<td>Indonesia</td>
<td>JSX Composite</td>
<td>2,914</td>
<td>2,534</td>
<td>15.0%</td>
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<tr>
<td>India</td>
<td>BSE 500</td>
<td>7,092</td>
<td>6,842</td>
<td>3.7%</td>
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<tr>
<td>Saudi Arabia</td>
<td>TASI</td>
<td>6,094</td>
<td>6,122</td>
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<tr>
<td>Argentina</td>
<td>Composite Index</td>
<td>123,884</td>
<td>126,570</td>
<td>-2.1%</td>
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<tr>
<td>Germany</td>
<td>CDAX Price</td>
<td>313</td>
<td>320</td>
<td>-2.3%</td>
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<tr>
<td>Egypt</td>
<td>EGX 30 Index</td>
<td>6,033</td>
<td>6,209</td>
<td>-2.8%</td>
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<tr>
<td>South Africa</td>
<td>JSE All Share</td>
<td>26,259</td>
<td>27,666</td>
<td>-5.1%</td>
</tr>
<tr>
<td>USA</td>
<td>Composite</td>
<td>2,109</td>
<td>2,269</td>
<td>-7.0%</td>
</tr>
<tr>
<td>Japan</td>
<td>TOPIX</td>
<td>841</td>
<td>908</td>
<td>-7.3%</td>
</tr>
<tr>
<td>UK</td>
<td>FTSE</td>
<td>2,543</td>
<td>2,761</td>
<td>-7.9%</td>
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<tr>
<td>USA</td>
<td>Composite</td>
<td>6,470</td>
<td>7,185</td>
<td>-10.0%</td>
</tr>
<tr>
<td>Australia</td>
<td>All Price Index</td>
<td>4,325</td>
<td>4,883</td>
<td>-11.4%</td>
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<tr>
<td>France</td>
<td>Lux General Price</td>
<td>1,046</td>
<td>1,207</td>
<td>-13.3%</td>
</tr>
<tr>
<td>China</td>
<td>SSE</td>
<td>2,398</td>
<td>3,277</td>
<td>-26.8%</td>
</tr>
</tbody>
</table>
WORLD STOCK MARKETS RECOVERED $21TR SINCE 2009

WORLD STOCK MARKET CAPITALIZATION
JANUARY 1996 – JUNE 2010

Source: World Federation of Exchanges
REVIEW OF AFRICAN ECONOMY
GDP IN AFRICA ECONOMIES TRENDS UP
CRUDE OUTPUT STABILIZES...
...AS OIL PRICE HOVERED AROUND $75/BARREL
CONSUMER PRICES UNSETTLED

Graph 16: Inflation / Consumer Prices for selected countries / region
(monthly data, % change m/m-12)
BUT EXTERNAL RESERVES ARE STABILIZING
REVIEW OF NIGERIAN ECONOMY
KEY HIGHLIGHTS

- Aggregate economy shows resilience – GDP in excess of 7% in the last few quarters

- MPR held firm at 6%; asymmetric corridor now +2% and -5%

- Although inflation rate remains in the double digit (12.3% in Mar-10 and 11% in May-10), the trend is downward.

- Naira has remained fairly stable against the US dollar (around N150/$1)

- Oil prices have remained stable in the range of $70-$78/barrel: Although the External Reserves is down, it remains strong at $37.4bn at the end of Jun-10

- Expansionary budget of N4.2tr approved for 2010: N80bn FGN bonds of (3-yr, 5-yr and 20-yr tenors) issued in Jun-10

- AMC Bill now passed into law after President’s sign-off
  - Company to be valued at N10bn; will issue 7-yr bonds for banks’ assets

- CBN guaranty of interbank transactions and international bank exposures now extended till June 2011

- N500bn released by CBN: N300bn for Infrastructure/Airlines, N200bn to refinance SME loans

- Indications are that Banks’ financial performance which showed some recovery in 1Q10 will witness stronger growth in 2Q10 and beyond.

- Although the lull in the equities market continues, the expectation is for a better 3Q10 in view of the approved AMC bill and new rules set for margin lending
CBN’s Monetary Policy Committee estimates an output growth of 7.2% in 2nd Qtr
DRIVEN MAINLY BY NON-OIL
SURGE IN OIL PRODUCTION

...Success of the amnesty deal
FINANCIAL SERVICES GROW...

...In spite of decline in average term deposit rates in 1Q10
INFLATION RATES REDUCED IN MAY 2010

...In spite of decline in average term deposit rates in 1Q10
NAIRA’S VALUE TO THE USD HITS 3-MTH HIGH OF N149.9
BUT NIGERIAN EQUITIES UNDERPERFORM REGIONAL PEERS
REVIEW OF BANKING INDUSTRY
RECENT DEVELOPMENTS

• Revised prudential guidelines released with effect from 1st July 2010

• Four international banks bid for CBN managed banks
  • Bid results to be released in September 2010

• Recapitalization deadlines for pardoned banks extended till Sep-2010

• Capital base for mortgage banks increased from N100m to N5bn – CBN

• New guidelines issued on liquidity criteria for banks’ investment in state government bonds. This will surely deepen the market and help the states in raising funds for infrastructural developments.

• Banks’ financial performance show resilience in first quarter of 2010.
  • The big four report avg PBT of N10bn: 5 CBN managed banks report avg PBT of N2bn

• Recoveries improved in 1H10 and expected to positively impact on sector performance

• Industry lending is gradually growing – consortium of 15 Nigerian banks granted N318bn loan to MTN recently

• AMC bill signed into law by the Presidency – to induce investor confidence

• Bank stocks still undervalued – but liquidity remain strong.
ANALYSIS OF HALF YEAR 2010 RESULTS
## FINANCIAL HIGHLIGHTS

<table>
<thead>
<tr>
<th>PARAMETERS</th>
<th>6MTHS (JUN-10)</th>
<th>6MTHS (JUN-09)</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ACTUAL (N’BN)</td>
<td>ACTUAL (N’BN)</td>
<td>FY09/FY08</td>
</tr>
<tr>
<td>GROSS EARNINGS</td>
<td>93.7</td>
<td>109.0</td>
<td>-14%</td>
</tr>
<tr>
<td>PROFITS B/F TAX &amp; EX ITEMS</td>
<td>12.2</td>
<td>2.6</td>
<td>370%</td>
</tr>
<tr>
<td>EXCEPTIONAL ITEMS</td>
<td>(3.5)</td>
<td>(2.4)</td>
<td>44%</td>
</tr>
<tr>
<td>PBT AFTER EX ITEMS</td>
<td>8.6</td>
<td>0.1</td>
<td>6297%</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>30-Jun-10</th>
<th>31-Dec-09</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>BALANCE SHEET SIZE</td>
<td>2,500</td>
<td>2,238</td>
<td>12%</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>1,671</td>
<td>1,548</td>
<td>8%</td>
</tr>
<tr>
<td>LOANS &amp; ADVANCES</td>
<td>664</td>
<td>607</td>
<td>9%</td>
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<tr>
<td>DEPOSITS</td>
<td>1,359</td>
<td>1,246</td>
<td>9%</td>
</tr>
<tr>
<td>SHAREHOLDERS’ FUNDS</td>
<td>189</td>
<td>187</td>
<td>1%</td>
</tr>
<tr>
<td>NET INTEREST MARGIN</td>
<td>7.0%</td>
<td>7.4%</td>
<td>-0.4%</td>
</tr>
<tr>
<td>COST OF FUNDS</td>
<td>2.5%</td>
<td>3.8%</td>
<td>-1.3%</td>
</tr>
<tr>
<td>NPL RATIO</td>
<td>8.3%</td>
<td>8.3%</td>
<td>0.0%</td>
</tr>
<tr>
<td>LIQUIDITY RATIO</td>
<td>41.0%</td>
<td>47.0%</td>
<td>-6.0%</td>
</tr>
<tr>
<td>CAPITAL ADEQUACY RATIO</td>
<td>15.1%</td>
<td>16.3%</td>
<td>-1.2%</td>
</tr>
</tbody>
</table>

Presentation of Group Performance
KEY FACTORS THAT IMPACTED HALF YEAR RESULTS

The economic situations in the industry is improving and lending portfolio is gradually growing. However, some unfavourable macro factor remains:

- Excessive liquidity in the system prevails leading to very low rates on securities -
  - Bonds fell from btw 9 - 11% to 3.5% - 8.6%
  - T-bills fell from btw 5 – 7% to 2.6% - 3.9%
  - Interbank fell from >18% to 1 – 2% (for overnight)
  - CBN ON investment fell from 2% to 1%

- Restructured loans running at much lower interest rates than originally booked, in some cases at 0%;

- Write off of loans, and reserves against non-performing loans;

- Mark-to-market of existing equity portfolios across the Group, as specific stocks decline further in the capital market.

- The results were however helped by income from structured investment products – Option/hedging contracts.
Gross Earnings dropped by 14% to N94bn compared to 1H09.
Quarterly revenues around N50bn.
Fee based income recover in 1H10.
- Driven largely by COT, Forex, Fees and option/hedging contracts income.
- Contributions from Excl-Nigeria operations now 11.5% (10% in FY09) as results from our diversification outside Nigeria gather steams

- Operations outside Nigeria driven largely by B/Faso, New York and Ghana
  - 68% of excl-Nigeria revenues

- Structure of non-interest income changing; fees now account for 24% (15% in 1H09)

Revenue Mix, By Geography

<table>
<thead>
<tr>
<th></th>
<th>FY09</th>
<th>1H10</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excl-Nigeria</td>
<td>10%</td>
<td>11.5%</td>
</tr>
<tr>
<td>Nigeria</td>
<td>90%</td>
<td>88.5%</td>
</tr>
</tbody>
</table>

Revenue Mix, UBA Africa and N/York

- Others: 32%
- B/Faso: 31%
- Ghana: 27%
- N/York: 10%

Fee Based Income Mix

<table>
<thead>
<tr>
<th></th>
<th>1H09</th>
<th>1H10</th>
</tr>
</thead>
<tbody>
<tr>
<td>Others</td>
<td>15%</td>
<td>13%</td>
</tr>
<tr>
<td>Commisions/Chgs</td>
<td>69%</td>
<td>63%</td>
</tr>
<tr>
<td>Forex</td>
<td>15%</td>
<td>24%</td>
</tr>
<tr>
<td>Fees</td>
<td>15%</td>
<td>24%</td>
</tr>
</tbody>
</table>
PROFITABILITY
PROFITS ANALYSIS

Operating Income (N’bn)

- Before EI: 69.9
- After EI: 63.7
- Decrease: 8.8%

Strong Growth in PBT (N’bn)

- Before EI: 2.6
- After EI: 12.2
- Increase: 100%

Breakdown of Operating Income

- NRFF 72%
- Fees 4%
- Forex 4%
- Commisions/Chgs 19%
- Others 1%

Presentation of Group Performance

- Operating income slightly down but efficiency improved
- Net Revenue From Funds (NRFF) a key driver – 72% contribution (66% in FY09)
- PBT before exceptional items leaped to N12.2bn
  - PBT & EI low in 1H09 due to write-offs taken in 2009
  - PBT in future quarters expected to recover
BALANCE SHEET ANALYSIS
TOTAL ASSET AND CONTINGENTS

Growth in Balance Sheet Size (N’trn)

FY09: 2.24  
1H10: 2.50  
Increase: +11.6%

Growth in Total Assets (N’trn)

FY09: 1.55  
1H10: 1.67  
Increase: +7.9%

Total Assets Grow in Other Africa Subs (N’bn)

FY09: 174  
1H10: 176

- Balance sheet items improving
- Total assets + contingents up 12%
- Major improvement witnessed in Nigeria with slight improvements also recorded in UBA Africa
**DEPOSIT BASE**

- **Stable Deposits (N’trn)**
  - FY09: 1.25
  - 1H10: 1.36

- **Quartly Trend in Group Deposits (N’trn)**
  - 3Q09: 1.15
  - 4Q09: 1.25
  - FY09: 1.25
  - 1H10: 1.36

- **Quartly Trend in UBA Africa Deposits (N’bn)**
  - 3Q09: 120
  - 4Q09: 125
  - FY09: 136
  - 1H10: 134

- **Stable deposits base**
  - Consistent growth QoQ through 2009, to N1.36trn as at Jun-10
  - UBA Africa deposits behaved in a similar fashion
DEPOSIT MIX

Deposit Mix, By Type

- Demand: 44% (41% in FY09)
- Savings: 14% (14% in FY09)
- Time: 29% (29% in FY09)
- FCY: 13% (16% in FY09)

Deposit Mix, By Geography

- Nigeria: 90% (10% in 1H10)
- Excluding Nigeria: 11% (9% in FY09)

Deposit Mix, By Class

- Retail: 66% (66% in FY09)
- Corporate: 34% (34% in FY09)

Presentation of Group Performance

- Low cost deposit account for 71% of total deposit (71% in FY09)
- Contributions from outside Nigeria fairly stable at 10% - slight slippage resulted from growth in local deposits (+N115bn)
- Retail customers still account for bulk of group deposits at 66%
  - Same structure in FY09
Group Lending

- Loan book grew (+9.4% since Dec-09) significantly due to lending to high end corporate names.
- Loan growth continued in 1H10 after a slight slip in 1Q10.
- Loan in UBA Africa subsidiaries stable.
ANALYSIS OF LENDING PORTFOLIO

DISTRIBUTION OF LOANS: By Sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>Loan (N'bn)</th>
<th>Proportion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oil &amp; Gas</td>
<td>141.54</td>
<td>19.8%</td>
</tr>
<tr>
<td>Personal &amp; Professional</td>
<td>121.17</td>
<td>17.0%</td>
</tr>
<tr>
<td>Fin Institutions</td>
<td>104.79</td>
<td>14.7%</td>
</tr>
<tr>
<td>Telecoms</td>
<td>60.83</td>
<td>8.5%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>56.70</td>
<td>7.9%</td>
</tr>
<tr>
<td>General Commerce</td>
<td>49.51</td>
<td>6.9%</td>
</tr>
<tr>
<td>Government</td>
<td>47.72</td>
<td>6.7%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>45.67</td>
<td>6.4%</td>
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<tr>
<td>Transportation</td>
<td>35.91</td>
<td>5.0%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>34.92</td>
<td>4.9%</td>
</tr>
<tr>
<td>Others</td>
<td>14.83</td>
<td>2.1%</td>
</tr>
<tr>
<td>Gross Loans</td>
<td>713.61</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

- Oil & Gas, personal/prof and FIs account for 52%
- Corporate loans are 80% of total
- NPL ratio stable at 8.3%; group target remains 5%

Loans, By Class

- Corporate 50%
- Financial Institutions 15%
- Retail & Consumer 20%
- Commercial 8%
- Public Sector 7%

NPL Ratio

- FY09: 8.3%
- 1H10: 8.3%
• Drop in yield on earning assets reflects the excessive liquidity in the system that has significantly affected yields across all asset types.

• NIMs stable around 7%; decline in interest yields almost equal to decline in costs.

• While there has also been a significant drop in cost of funds (now 2.5%), the drop was not as steep as that on yields.
Cost Analysis

Staff Cost reducing

- Opex  Staff Costs

<table>
<thead>
<tr>
<th></th>
<th>1H09</th>
<th>1H10</th>
</tr>
</thead>
<tbody>
<tr>
<td>68.2%</td>
<td>31.8%</td>
<td>66.2%</td>
</tr>
</tbody>
</table>

Cost Income Ratio (Group)

<table>
<thead>
<tr>
<th></th>
<th>1H09</th>
<th>1H10</th>
</tr>
</thead>
<tbody>
<tr>
<td>69.8%</td>
<td>81.2%</td>
<td></td>
</tr>
</tbody>
</table>

Ratio of Africa’s Cost to Group Cost

<table>
<thead>
<tr>
<th></th>
<th>FY09</th>
<th>1H10</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.6%</td>
<td>16.6%</td>
<td></td>
</tr>
</tbody>
</table>

- Staff costs to total costs stable
- While the cost to income ratio increased to 81% due mainly to pre-op costs from UBA Africa, our medium term target remains 55%
- Implementation of Group Shared Services (GSS) in Nigeria is showing results. The benefits from this initiatives will further be felt when the rollout is extended to our operations in Africa.
### LIQUIDITY

#### Liquid Assets

- **Interbank Plcmts 75%**
- **Cash/ST Funds 13%**
- **CBN Balances 2%**
- **Treasury Bills 10%**

#### Liquidity Ratio

- **FY09:** 45%
- **1H10:** 41%

#### Loan to Deposit Ratio

- **FY09:** 48.7%
- **1H10:** 49%

- **Highly liquid balance sheet**
  - Liquidity Ratio stood at 41%
  - 16% above regulatory threshold of 25%

- **Interbank placements are 75% of liquid assets (81% in FY09)**
  - Int/bank plcmts are guaranteed by CBN

- **Loan to deposit stable at 49%. Strong room for further loan growth existent**
FUNDING AND CAPITAL ADEQUACY

Shareholders’ Funds (N’bn)
- FY09: 187
- 1H10: 189

Stable Capital Adequacy Ratio
- FY09: 16.3%
- 1H10: 15.1%

Funding Mix
- Deposits: 72%
- Other Liabilities: 17%
- SHF: 11%

- Owners’ equity up to N189bn
- Capital Adequacy Ratio (CAR) strong at 15.1% in 1H10. Still above the regulatory minimum of 10% by 5.1%.
- Drop in CAR from FY09 due to growth in risk assets
- Group assets largely funded by deposits – accounts for 72%
OUTLOOK
OUTLOOK FOR THE OPERATING ENVIRONMENT

• Global GDP growth projected at 4.2%; SSA to grow by 4.7% and Nigeria to expand by 7.0% - IMF

• Lending and capital flows to improve globally

• Oil price to average $75-80 per barrel for the rest of 2010

• Power generation to improve – NNPC/PHCN sign gas supply deal
  • Govt to spend N46bn on electricity subsidy
  • US to support sector with $323mn facility in 2010

• President’s sign-off on the AMC to restore industry confidence

• System liquidity to strengthen in Nigeria
  • Expansionary budget of N4.2tr approved for 2010 based on
    • Oil output of 2.2mn barrels/day and oil price of $60/barrel
  • Excess crude savings to improve
  • Spending on 2011 elections expected
  • Low interest rates to induce borrowing
OUTLOOK FOR UBA

• Consolidate on the strong corporate governance and risk management standards across the group

• Group-wide strategy to be sustained despite CEO transition

• Sustain strong Liquidity and Capital Adequacy
  • Capital raising to provide cushion
  • Regular ICAAP/Stress tests

• Adopt assertive initiative to achieve efficiencies
  • Group Shared Services/Low Cost Strategy
  • IT transformation/E-Banking products as platforms
  • CIR of 60%/ROaA of 3%

• Drive Profitability and enhance stakeholder value
  • Improved ROaE especially across Africa – 15% expected group wide
  • NPL ratio of 5%
  • Low cost deposit at 75% of total deposit base
  • Lending strategy to focus on corporate clients
THANK YOU
Q & A
Consolidated Profit and Loss Account
For the Period Ended 30 June 2010

<table>
<thead>
<tr>
<th></th>
<th>6 months to 30 June</th>
<th>6 months to 30 June</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>N’million</td>
<td>N’million</td>
</tr>
<tr>
<td>Gross earnings</td>
<td>93,656</td>
<td>108,986</td>
</tr>
<tr>
<td>Interest and similar income</td>
<td>67,728</td>
<td>82,094</td>
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<tr>
<td>Interest and similar expense</td>
<td>(29,927)</td>
<td>(39,081)</td>
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<tr>
<td>Net interest income</td>
<td>37,801</td>
<td>43,013</td>
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<tr>
<td>Other income</td>
<td>25,497</td>
<td>26,892</td>
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<tr>
<td>Income from investments</td>
<td>431</td>
<td>-</td>
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<tr>
<td>Operating income</td>
<td>63,729</td>
<td>69,905</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>(51,771)</td>
<td>(48,797)</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>(52,069)</td>
<td>(48,797)</td>
</tr>
<tr>
<td>Appreciation/ (diminution) in asset values</td>
<td>321</td>
<td>(18,524)</td>
</tr>
<tr>
<td>Share of loss in associate</td>
<td>(123)</td>
<td>-</td>
</tr>
<tr>
<td>Share of profit in joint venture</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Profit before taxation and exceptional items</td>
<td>12,156</td>
<td>2,584</td>
</tr>
<tr>
<td>Exceptional items</td>
<td>(3,520)</td>
<td>(2,449)</td>
</tr>
<tr>
<td>Profit before tax and after exceptional items</td>
<td>8,636</td>
<td>135</td>
</tr>
<tr>
<td>Taxation</td>
<td>(3,789)</td>
<td>(4,073)</td>
</tr>
<tr>
<td>Profit after taxation and exceptional items</td>
<td>4,847</td>
<td>(3,938)</td>
</tr>
<tr>
<td>Non-controlling interest</td>
<td>(528)</td>
<td>184</td>
</tr>
<tr>
<td>Profit attributable to the group</td>
<td>4,319</td>
<td>(3,754)</td>
</tr>
</tbody>
</table>
Consolidated Balance Sheet
As at 30 June 2010

<table>
<thead>
<tr>
<th></th>
<th>30 June 2010</th>
<th>31 December 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>N'million</td>
<td>N'million</td>
</tr>
<tr>
<td>Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and balances with central banks</td>
<td>80,777</td>
<td>68,225</td>
</tr>
<tr>
<td>Treasury bills</td>
<td>57,520</td>
<td>42,035</td>
</tr>
<tr>
<td>Due from other banks</td>
<td>406,920</td>
<td>470,195</td>
</tr>
<tr>
<td>Loans and advances to customers</td>
<td>664,204</td>
<td>606,616</td>
</tr>
<tr>
<td>Investment securities</td>
<td>264,430</td>
<td>188,407</td>
</tr>
<tr>
<td>Investment in associate</td>
<td>9,145</td>
<td>9,261</td>
</tr>
<tr>
<td>Investment in joint venture</td>
<td>245</td>
<td>245</td>
</tr>
<tr>
<td>Goodwill</td>
<td>2,983</td>
<td>2,983</td>
</tr>
<tr>
<td>Investment property</td>
<td>269</td>
<td>269</td>
</tr>
<tr>
<td>Other assets</td>
<td>114,707</td>
<td>87,003</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>69,810</td>
<td>73,042</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>1,671,010</strong></td>
<td><strong>1,548,281</strong></td>
</tr>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Customers' deposits</td>
<td>1,358,522</td>
<td>1,245,650</td>
</tr>
<tr>
<td>Due to other banks</td>
<td>3,463</td>
<td>15,807</td>
</tr>
<tr>
<td>Liability on investment contracts</td>
<td>25,536</td>
<td>22,138</td>
</tr>
<tr>
<td>Other borrowings</td>
<td>14,805</td>
<td>14,760</td>
</tr>
<tr>
<td>Current income tax</td>
<td>1,324</td>
<td>3,385</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>76,900</td>
<td>58,207</td>
</tr>
<tr>
<td>Deferred income tax liabilities</td>
<td>-</td>
<td>2</td>
</tr>
<tr>
<td>Retirement benefit obligations</td>
<td>1,786</td>
<td>1,503</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>1,482,336</strong></td>
<td><strong>1,361,452</strong></td>
</tr>
<tr>
<td>Equity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary share capital</td>
<td>12,934</td>
<td>10,778</td>
</tr>
<tr>
<td>Share premium account</td>
<td>111,489</td>
<td>113,645</td>
</tr>
<tr>
<td>Revaluation reserve</td>
<td>11,231</td>
<td>11,231</td>
</tr>
<tr>
<td>Retained earnings</td>
<td>24,509</td>
<td>18,317</td>
</tr>
<tr>
<td>Other reserves</td>
<td>25,214</td>
<td>27,542</td>
</tr>
<tr>
<td>Attributable to equity holders of the parent</td>
<td>185,377</td>
<td>181,513</td>
</tr>
<tr>
<td>Non-controlling interest</td>
<td>3,297</td>
<td>5,316</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td><strong>188,674</strong></td>
<td><strong>186,829</strong></td>
</tr>
<tr>
<td><strong>Total equity and liabilities</strong></td>
<td><strong>1,671,010</strong></td>
<td><strong>1,548,281</strong></td>
</tr>
<tr>
<td>Off-balance sheet engagements and contingencies</td>
<td>829,196</td>
<td>689,479</td>
</tr>
</tbody>
</table>
Brief history of UBA

1949  French & British Bank Limited ("FBB") commences business
1961  Incorporation of UBA to take over the banking business of the FBB
1970  IPO on the NSE
1984  Establishment of NY branch
1984  GDR programme established
2004  Establishment of UBA Ghana
2005  Merger with Standard Trust Bank
      Acquisition of Continental Trust Bank
      New senior management team in place
2006  Purchase & assumption of Trade Bank out of liquidation
2007  Successful Public Offer and Rights Offer
      Purchase & assumption of 3 liquidated banks: City Express Bank, Metropolitan Bank & African Express Banks
      Investment in Afrinvest in UK (re-branded UBA Capital)
2008  Purchase & assumption of 2 liquidated banks: Gulf Bank & Liberty Bank
      Establishment of UBA Cameroun, UBA Cote d’Ivoire, UBA Uganda, UBA Sierra Leone & UBA Liberia
      Launch of UBA Microfinance Bank
      Launch of UBA FX Mart (Bureau de change)
      Acquisition of 51% of Banque Internationale du Burkina Faso
2009  Representative office in Paris, France
      Operations commenced in Senegal
      Subsidiary in Chad commenced operations
      Operations commenced in Kenya
      Tanzania opened its doors to the public
      Gabon was added as one of our operating countries
2010  Zambia resumes operations
      Business began in Guinea