



2021 Half Year Results
September 2021





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# About UBA







## We are Africa's Global Bank



#### **Our Vision**

To be the undisputed leading and dominant financial services institution in Africa.



#### **Our Mission**

To be a role model for African businesses by creating superior value for all our stakeholders, abiding by the utmost professional and ethical standards, and by building an enduring institution.



#### Core Values (the EEEs)

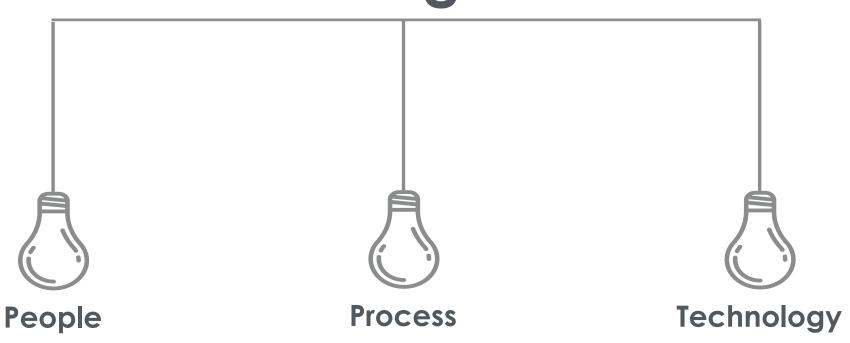
Enterprise, Excellence and Execution

A Leading Pan-African Banking Franchise

With a 72-year history, UBA is one of the leading and most recognised banking brands to originate from Sub-Sahara Africa.

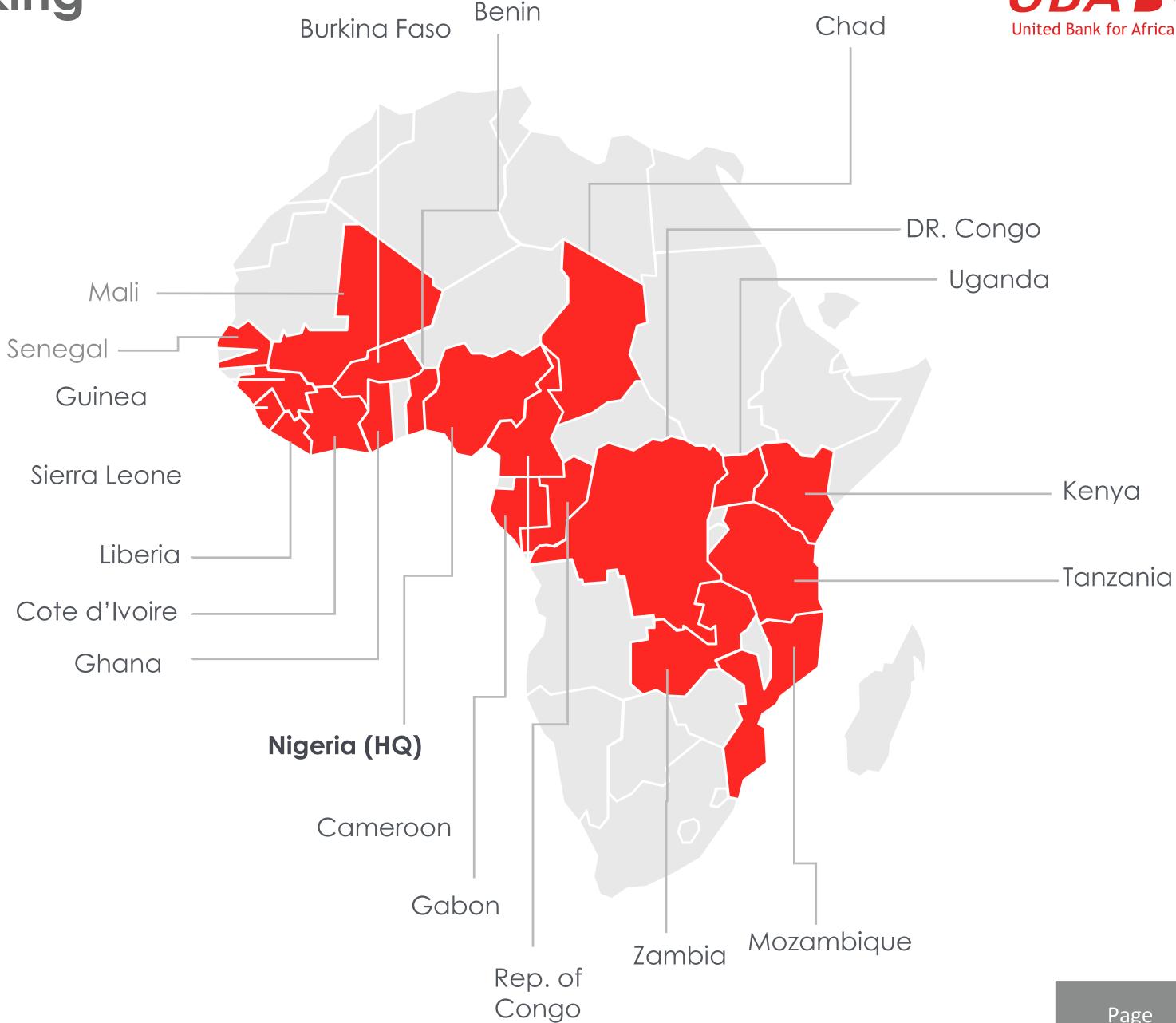
UBA has growing operations in 20 African countries, the UK and USA, and a Rep. office in France

## **Our Strategic Levers**



**Customer-first philosophy** 

### **Footprint Across Africa**



## **UBA** at a Glance Leveraging our pan-African strategy for optimum value



### Footprint / Channels

20

#### **African Countries**

London **New York Paris** 



25 million+

Customers

20,000+ Staff\*

1,000+ **Business** Offices\*\*



2,669 **ATMs** 

ATM #

87,223 PoS

21.1 million Cards



## Financial Highlights

**Assets** 

₩8.3tn

[USD20.4bn]

8.0%

Equity

₩752.5bn

[USD1.8bn]

3.9%

**Deposits** 

₩6.7tn

[USD16.3bn]

9.2%

**Net Loans** 

**₩**2.8tn

[USD6.8bn] 5.9%

**Earnings** 

₩316.0bn

[USD767.7mn] 5.1%

**PBT** 

₩76.2bn

[USD165.3mn] 33%

CAR 23.9%

LR 58.3%

NIM 5.8%

ROAE 17.5%

#### Funding, Liquidity & Capital

- Strong, stable low-cost funding of 84%
- Relatively low cost of funds at 2.3%
- Headroom for lower CoF, on aggressive retail penetration
- Liquid balance sheet to fund emerging opportunities
- Strong BASEL II CAR at 23.9%

#### **Asset Creation and Quality**

- ₩8.3 trillion total assets
- Loan book focused on corporate, commercial and retail customers
- Geographic, sector and customer diversification, with less vulnerability to macro and market volatilities
- NPL ratio at 3.5%

#### **Profitability**

- RoAE of 17.5% (H1'20: 14.4%)
- RoA of 1.6% (H1'20: 1.5%)
- Notable upside to NIM (5.8%), on the back of balance sheet efficiency
- Cost-to-Income ratio of 62.3%
- Profitability built on sustainability and long term value creation

#### Risk appetite

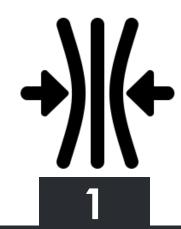
- Prudent risk appetite, with a good balance between profitability and sustainability
- Well diversified loan book across sectors and
- Relatively low exposure to volatile sectors and segments of the market
- Strong governance structure and oversight

1 USD = N410.66

H1'2021 Audited Results \*\* Branches & customer touch points

## **UBA's Investment Proposition**





# Resilience through diversification

UBA is Africa's Global Bank diversified by business, geography, industry sector and revenue, ensuring we remain strong through business cycles.

- Geography: Operates in 20
   African Countries, USA, UK and a Rep office in Paris
- Business: Corporate, Retail & Commercial, and Treasury and Financial Markets
- Industry Sector: Deeply rooted in key sectors of economies we operate



#### **Growth Opportunities**

UBA is well-positioned for business growth in highgrowth economies across Africa, and in growth pole industry sectors.

- Sectors: UBA has expertise in upstream oil and gas, ICT, agriculture, manufacturing, etc.
- Retail: Our large customer base, branch network and diversified digital platforms position us for retail leadership.
- Trade & Remittances: UBA facilitates the bulk African trade and remittances



# Strong balance sheet supporting returns

UBA's capital base and liquidity are strong and well above regulatory minimum. This creates a strong position for value-yielding expansion and impressive returns.

- Capital: Our capital adequacy ratio stood at 23.9%
- **Liquidity:** Strong liquidity position in excess of 58%.
- NPL: Our prudent risk management has kept loan delinquency at low ebb
- Ratings: Rated B by Fitch and S&P Ratings



# Governance & Sustainability

UBA is listed on the premium board of the Nigerian Stock Exchange, and has instituted corporate governance best practices across the group.

- Board: The Board has seasoned professionals serving as Directors
- **ESG:** We pay attention to our carbon footprints, gender equality and sustainability.
- CSR: Through UBA Foundation, we impact lives in three areas: education, environment & empowerment

UBA is Africa's Global bank, leveraging our scale, geographic reach and diversification to deliver innovative financial solutions using best people, technology and processes to create value for our over 25 million customers

About UBA
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## **UBA Ratings**

# UBA

## We have consistently maintained very strong credit ratings



Research, Credit Ratings, Credit Risk Management

#### **National**

•Short-term: AA-

Outlook: Stable



#### National

•Short-term: A1+ •Long-term: AA –

#### International

•Long-term: B+

Outlook: Stable



#### **National**

•Short-term: F1

•Long-term: A+

#### **International**

•Short-term: B

•Long-term: B

Outlook: Stable

## **S&P Global**

Ratings

#### **National**

• ngA-2

#### **International**

• Short-term: B-

• Long-term: B

Outlook: Stable

S&P and Fitch ratings of UBA Plc rank at par with the Nigerian Sovereign rating, as the Sovereign rating underpins the ratings of corporates operating in the country.



## Global economy Stronger, with uneven recovery



Growth(%)	2020	2021f	2022f
World Output	-3.3	6.0	4.4
Advanced Economies	-4.7	5.1	3.6
Euro Area	-6.6	4.4	3.8
Emerging Markets	-2.4	6.7	5.0
SSA	-1.9	3.4	4.0
World trade volume (%)	-9.6	8.1	6.3
Oil price (% change)	-32.7	21.2	-2.4
Non-fuel commodity price index (%)	6.7	12.8	-1.4





#### **Global Economy**

- The global economy is projected to grow 6.0% in 2021 and 4.4% in 2022 (the IMF). The World Bank expects 5.6% growth in 2021.
- Recovery in 2021 will be uneven, and driven by the size and scope of fiscal stimulus, access to vaccine and economic policy support.
- Growth outlook depends not just on the outcome of the battle between the virus and vaccines; but also on appropriate economic policy responses globally.
- Further spread of the Delta variant of the Covid-19 virus remain a major headwind to near term prospects.



#### Sub-Saharan Africa

- Sub-Saharan Africa is expected to grow at 3.4% in 2021, driven by gradual pickup in economic activities and more stable commodity prices.
- Growth expectations in the topfive economies in the region (Nigeria, South Africa, Kenya, Ethiopia and Ghana) remain positive despite low vaccine rollout.
- AfCFTA implementation has commenced, and is expected to transform the region's value chains, for the benefits of economies and businesses.
- Continued lack of access to Covid-19 vaccines and limited fiscal policy space to support the crisis response and recovery remain major headwinds.

## Nigerian economy Resilient amidst increasing uncertainty





### Economic Growth

- The IMF projects Nigeria to grow by 2.5% in 2021, up from its earlier (January) projection of 1.5%.
- Growth in 2021 is expected to be driven by a continued uptick in crude oil prices, as well as full reopening of the economy. Insecurity and weak fiscal position remain major headwinds.
- Nigeria recorded 5% GDP growth in Q2'21.



## % Interest Rate

- The MPR remains at 11.5% since September 2020, as monetary authorities push to support inclusive growth
- Treasury Bills rate attained over 2% in April 2021, compared to a near zero position in January. Yield on benchmark FGN bonds recently crossed the 14% levels; compared to c7% about a year ago.



### Exchange Rate

- The CBN recently adjusted the official USD/NGN rate to N410.25/\$ (from N379/\$1) to reflect the rates at the NAFEX window.
- Despite increased supply from the CBN, pressure on the NGN remains given the backlog of unmet demand
- The need to support the Naira continue to impact the reserves in 2021, despite higher oil prices



#### Fiscal Policy

- Nigeria recently unveiled new Strategic Growth Revenue Initiative (SGRI) 2.0, to boost revenue to 15% of GDP by 2023.
- Implementation of the 2020 Finance Act is expected to drive government's non-oil revenue through broadening of tax base whilst supporting small businesses for inclusive growth.



- Inflation rate attained 17.75% in June (from 16.47% in January), third consecutive decline from a high of 18.17% in March.
- Food inflation slowed to 21.83% in June from 22.28% in May, while core inflation stood at 13.09% from 13.15%.
- Upward pressure on inflation is expected to remain in 2021, to be driven by hike in food prices.



#### The PIA

- President Buhari signed the Petroleum Industry Bill on 16th August 2021.
- The Petroleum Industry Act (PIA), 2021 effectively alters the governance, administrative, regulatory fiscal and framework of the Nigerian Petroleum Industry.
- The PIA and Gas Initiative (2020 2030) are expected to catalyse mid-term growth.

Operating Environment

# Sub-Saharan Africa The 19 African countries (ex-Nigeria) where we operate also remained resilient



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#### Highlights of a few of our Operating Economies - ex-Nigeria

Countries		Growth	GDP per Capita Growth	Inflation	Policy Rate		Growth Drivers
	2020	0.9%	-1.1%	10.6%	Dec. 2020	14.5%	A ariaultura Adamufaaturina
*	2021	4.6%	3.0%	9.0%	Mar. 2021	13.5%	Agriculture, Manufacturing, Services, Mining
Ghana	2022	6.1%	3.5%	8.2%	Aug. 2021	13.5%	SCIVICCS, IVIII III IG
	2020	2.3%	-0.8%	1.2%	Dec. 2020	4.0%	
	2021	6.0%	3.5%	3.3%	Mar. 2021	4.0%	Services, manufacturing, Construction, Agriculture
Côte d'Ivoire	2022	6.5%	3.5%	3.8%	Jul. 2021	4.0%	Construction, Agriculture
	2020	-2.8%	-5.1%	2.8%	Dec. 2020	3.25%	Trade, AfCFTA, Agriculture,
	2021	3.4%	0.9%	2.2%	Mar. 2021	3.25%	Construction, and
Cameroon	2022	4.3%	1.7%	2.1%	Jul. 2021	3.25%	Telecommunications
	2020	-2.0%	-4.8%	2.0%	Dec. 2020	4.0%	T . T . A . II
*	2021	4.3%	1.3%	2.7%	Mar. 2021	4.0%	Tourism ,Trade, Agriculture, Public expenditure
Burkina Faso	2022	5.2%	2.2%	2.6%	Jul. 2021	4.0%	Fublic experiance
	2020	1.0%	-1.0%	3.6%	Dec. 2020	5%	Tourism Mining Sonioss
	2021	2.7%	-0.3%	3.3%	Mar. 2021	5%	Tourism, Mining, Services, Construction, Agriculture,
Tanzania	2022	4.6%	1.6%	3.6%	Jun. 2021	5%	and Manufacturing

We continue to see growth opportunities on the continent and are excited about the prospects that AfCFTA brings. UBA will continue to explore opportunities across Africa as we improve operational efficiency and resilience across all subsidiaries.

Operating Environment
Source: IMF





## Financial Performance Summary Positive growth in profit and other key parameters



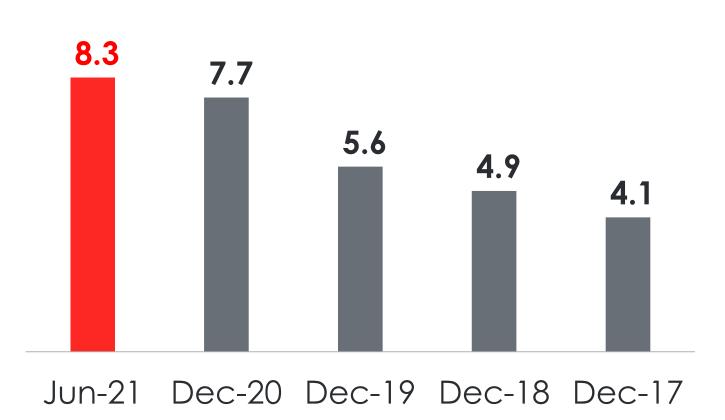
		H1'21	H1'20	% Change
	Gross Earnings	316,036	300,610	5.1%
	Net Interest Income	148,068	119,324	24.1%
Comprehensive Income & Profit Trend (N' Million)	Operating Income	213,156	196,709	8.4%
	Operating Expenses	132,833	132,126	0.5%
	Profit Before Tax	76,186	57,129	33.4%
	Profit After Tax	60,581	44,431	36.3%
	Cost-to-Income Ratio	62.3%	67.0%	-470bps
Efficiency and Return (%)	Post-Tax Return on Average Equity	17.5%	14.4%	310bps
	Post-Tax Return on Average Assets	1.6%	1.5%	10bps
		Jun'21	FY'20	% Change
	Total Assets	8,315,310	7,697,980	8.0%
Financial Position	Customer Deposits	6,095,574	5,676,011	7.4%
( <del>N</del> ' Million)	Net Loans to Customers	2,634,556	2,554,975	3.1%
	Total Equity	752,521	724,148	3.9%
	Total Equity Gross Loan-to-Deposit Ratio	752,521 41.9%	724,148 43.2%	3.9% -130bps
Pucinoss Capacity and Asset Quality	1 /	<u> </u>	•	
Business Capacity and Asset Quality	Gross Loan-to-Deposit Ratio	41.9%	43.2%	-130bps
Business Capacity and Asset Quality Ratios (%)	Gross Loan-to-Deposit Ratio Capital Adequacy Ratio (BASEL II)	41.9% 23.9%	43.2% 22.4%	-130bps 190bps

bps = basis points

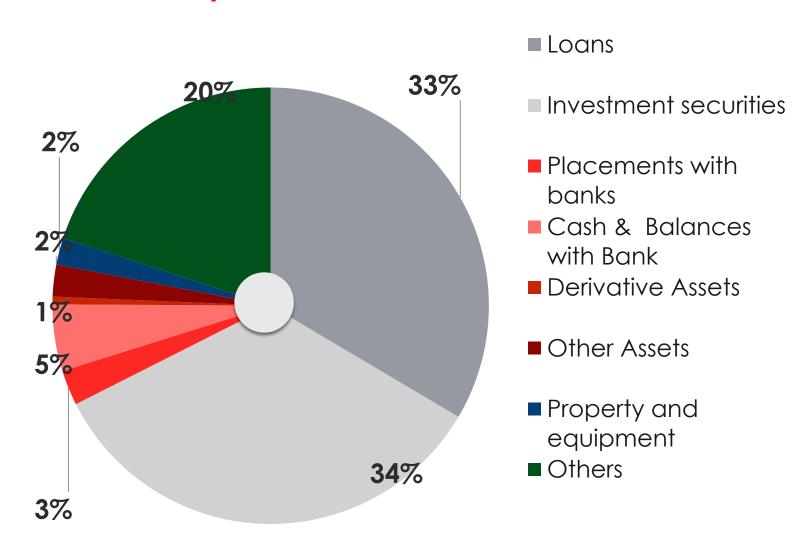
### **Balance Sheet Performance**



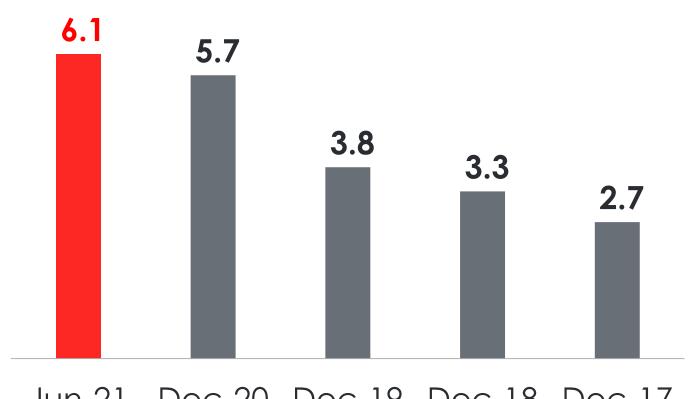
#### Total Assets (N' Trillion)



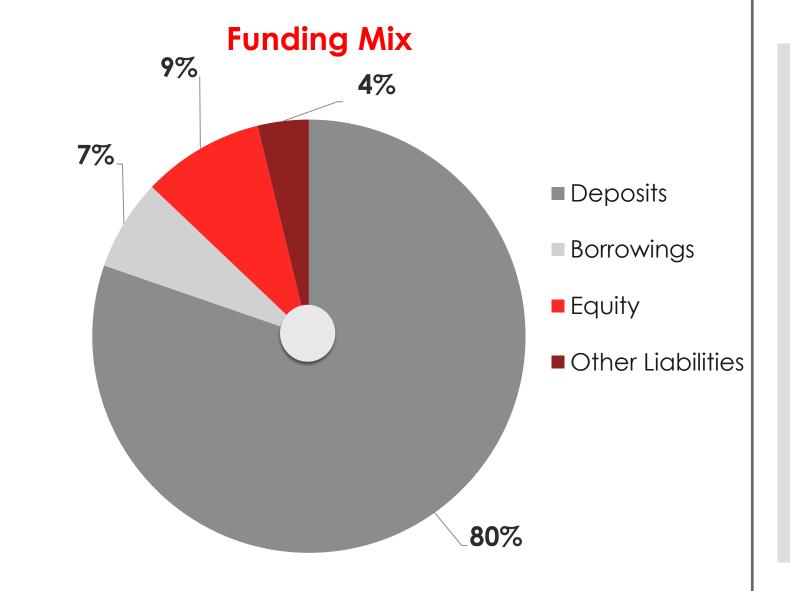
#### **Components of Total Assets**



#### Customer Deposits (N' Trillion)



#### Jun-21 Dec-20 Dec-19 Dec-18 Dec-17



#### Gross Loans (N' Trillion)

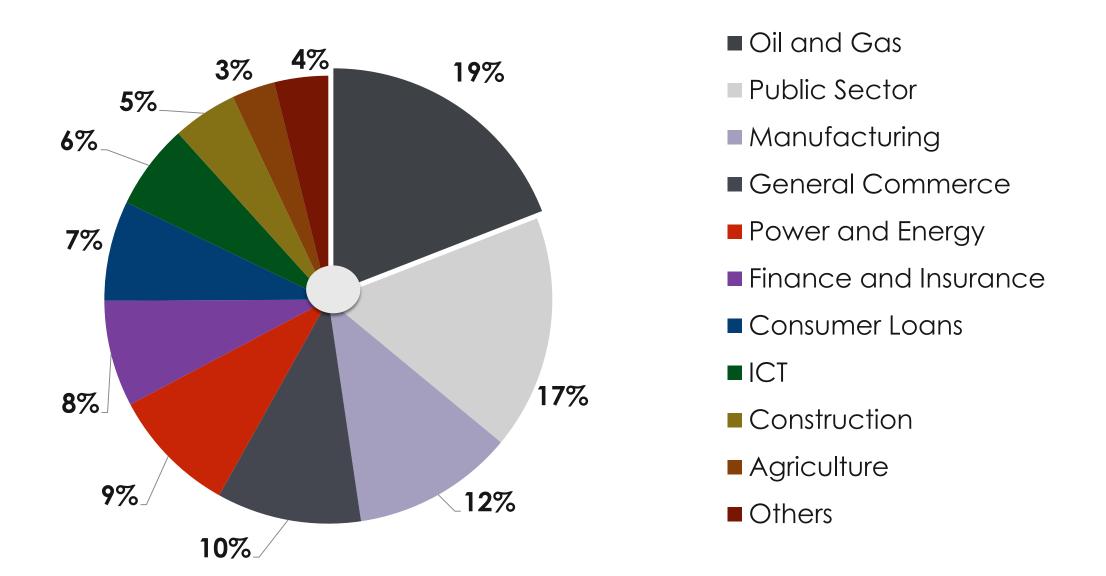


- Total asset grew 8% YTD in H1'21, driven largely by growth in investment securities, customer loans and placements.
- The Group maintains a well-diversified balance sheet, with over 50% of the assets in liquid, low-moderate risk instruments
- Customer deposits continue to dominate the Bank's funding mix (80%), even as CASA grew by 10.7% YDT as at June'21 driven by an uptick in the bank's corporate and retail customers' transactions.

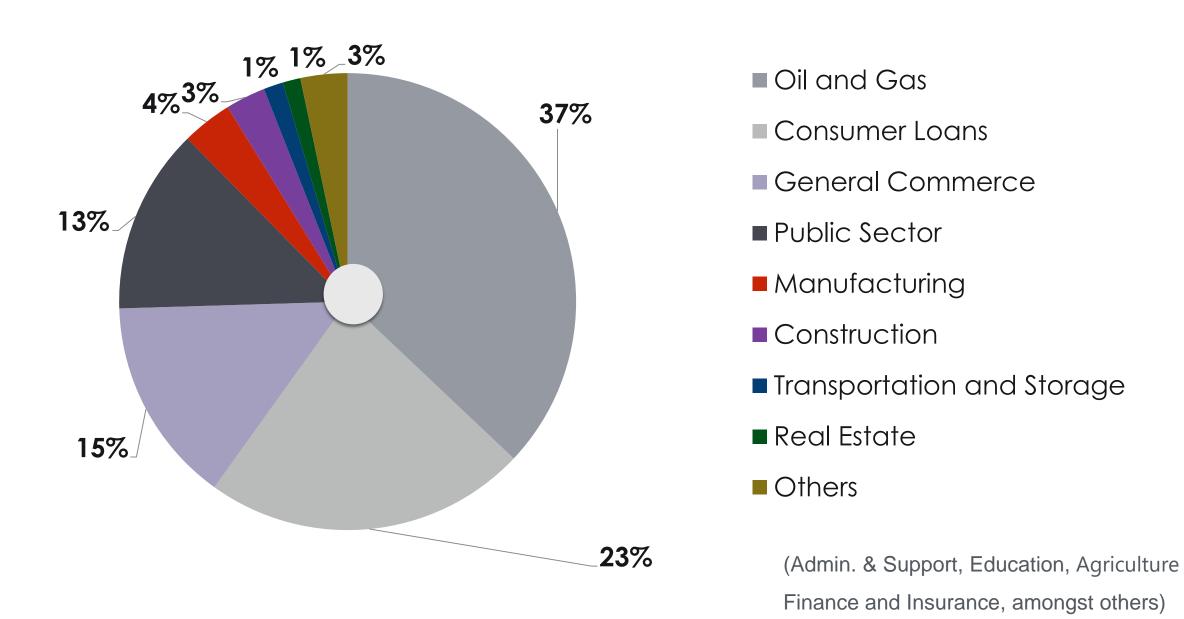
Performance Review Page 16

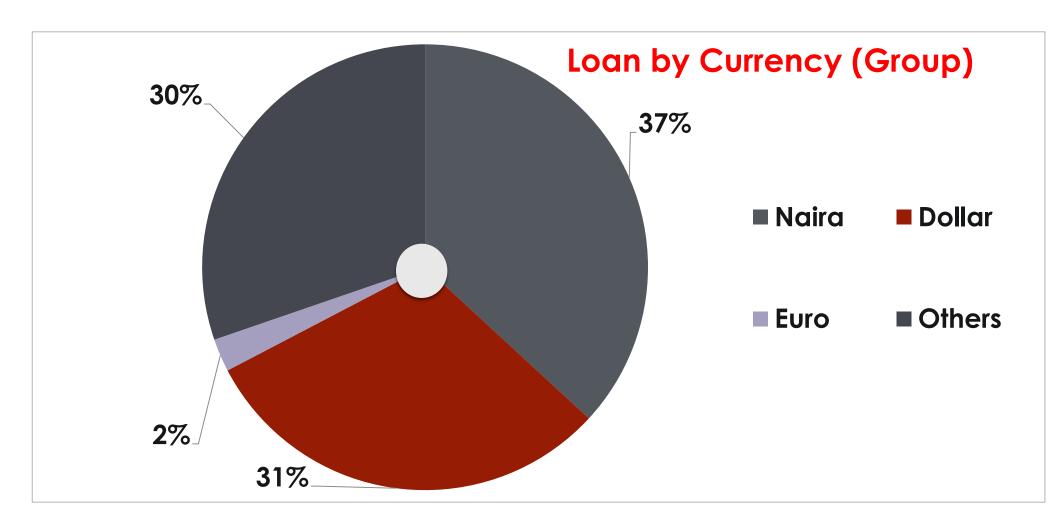
## Gross Loans and Coverage

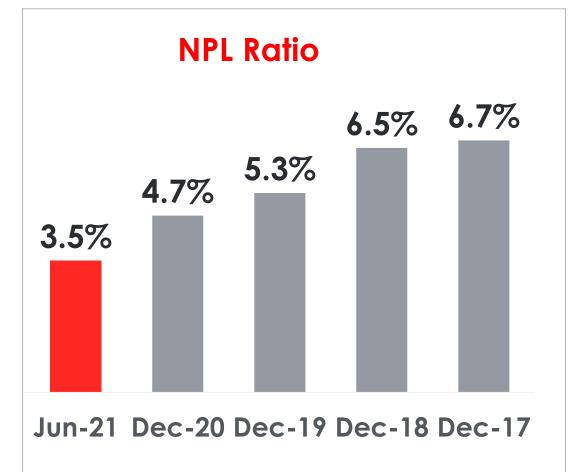
#### Loan Book Distribution by Sector

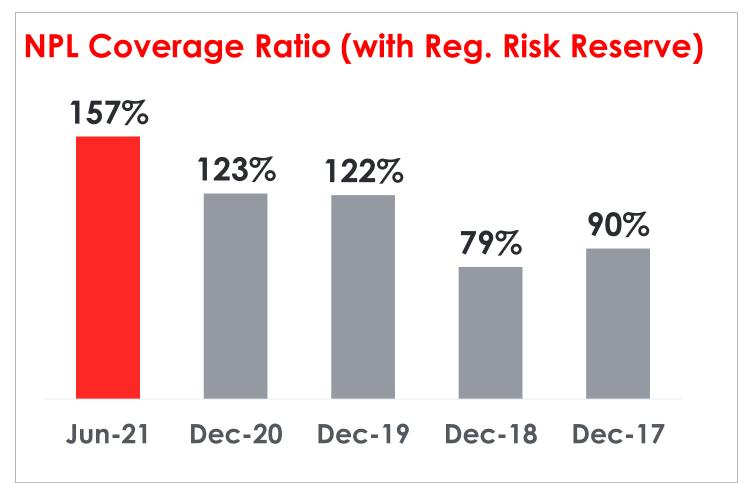


#### **NPL Distribution By Sector**





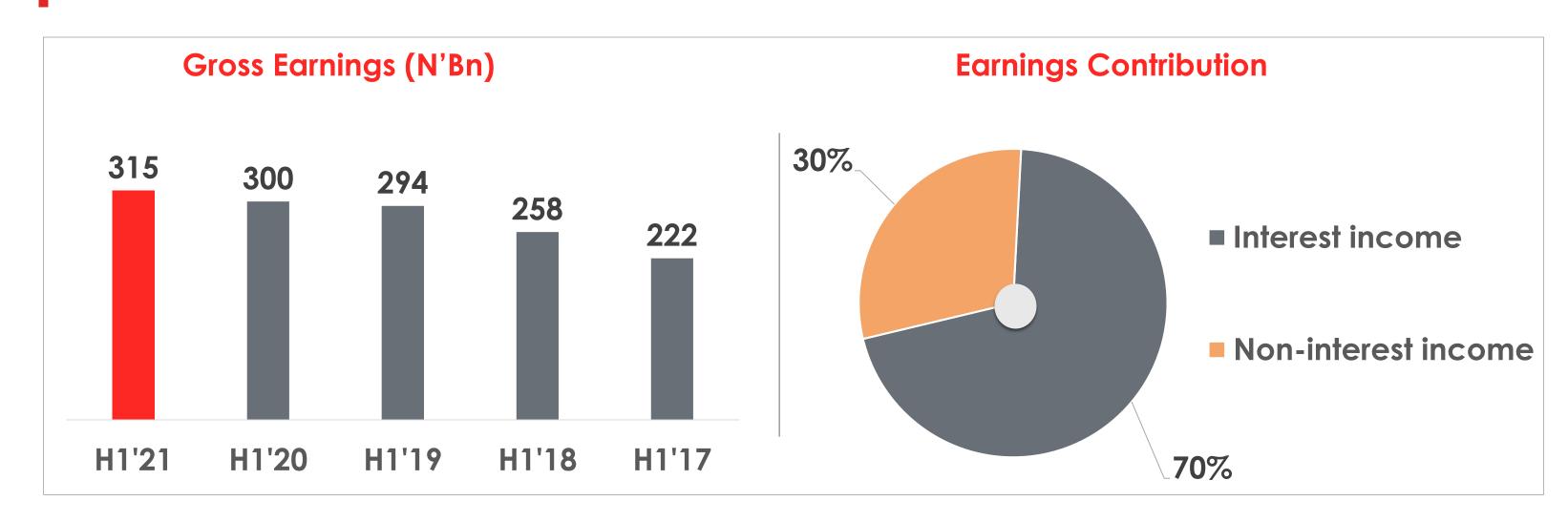


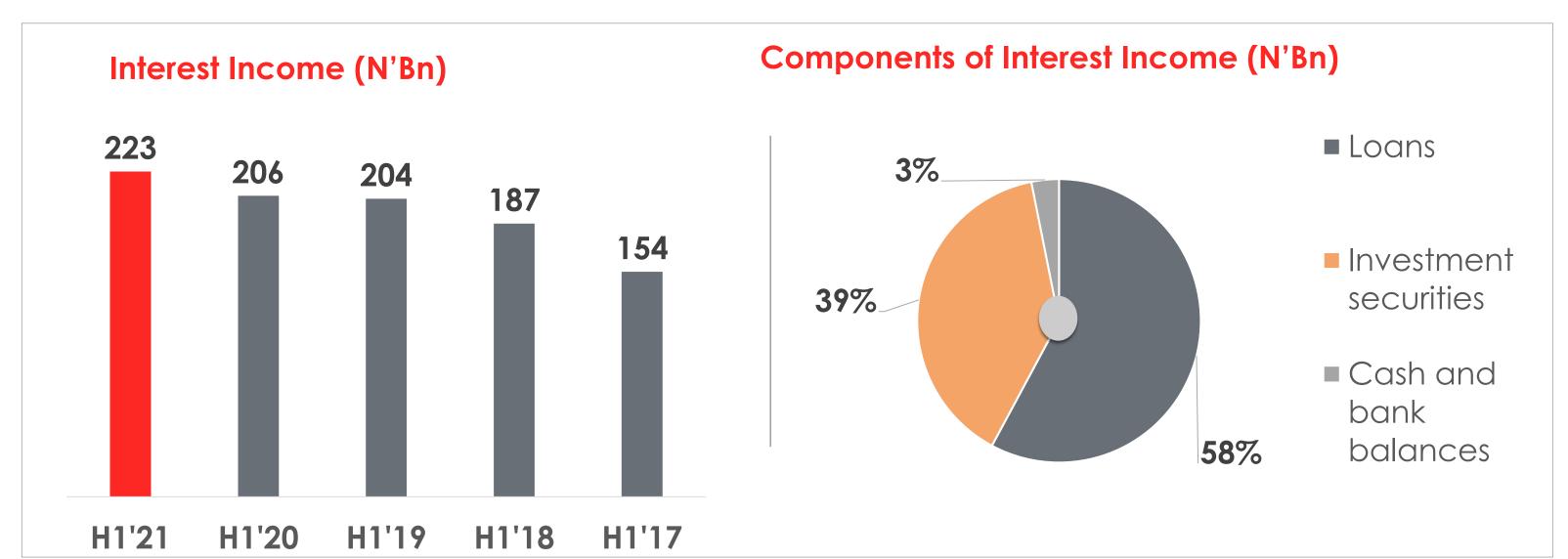


Performance Review

# Headline Earnings Impressive interest income growth despite low yield environment





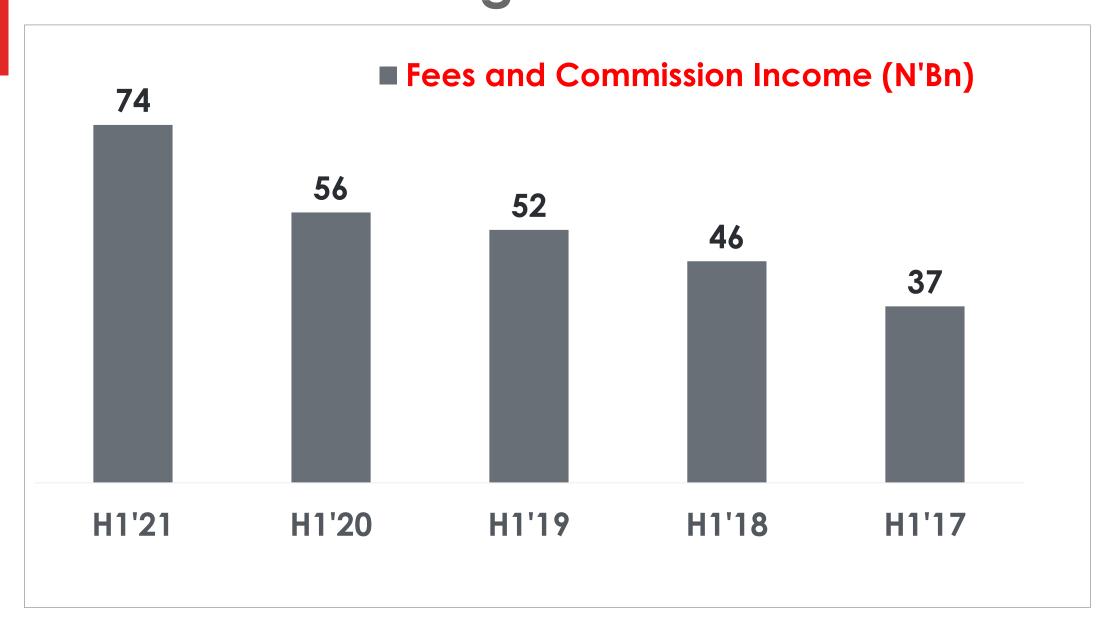


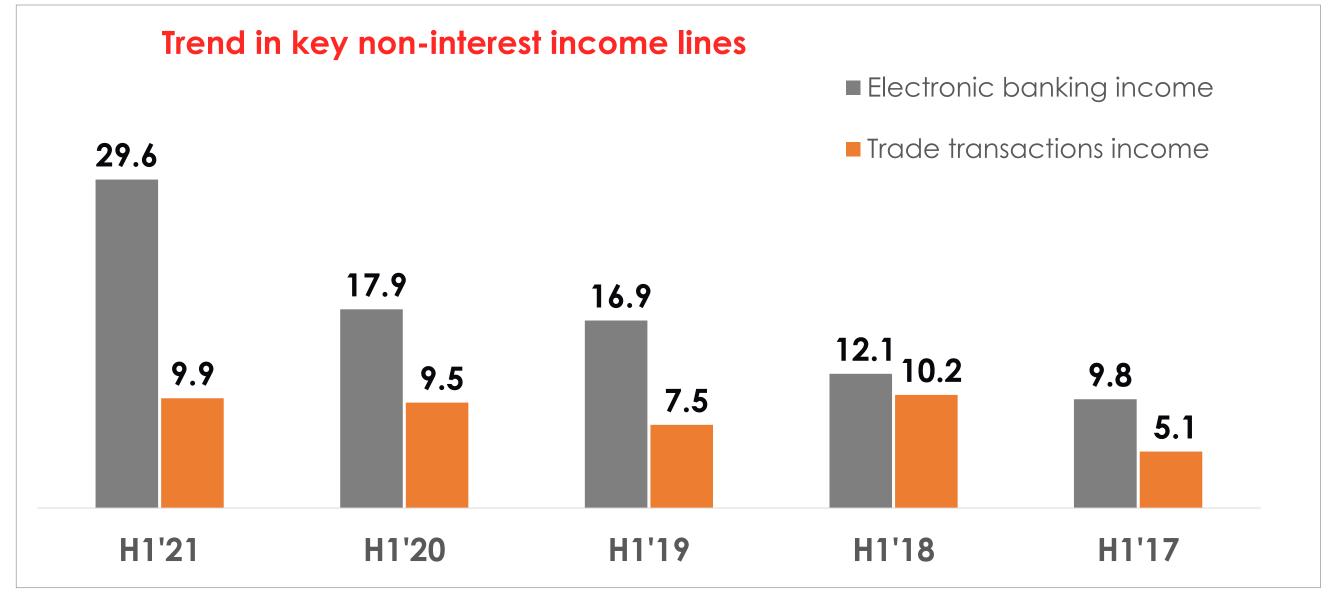
- Gross earnings grew 5.1%, driven by 8.3% and 33% respective growth in interest income and fees and commission income.
- Interest income for the period was buoyed by earnings from term loans to individuals, corporate overdrafts and bonds investments
- Interest from loans to corporate customers now accounts for 48% of the total interest income. However, it declined marginally YoY by 1.4% in line with the prevailing low-rate environment in our largest market, Nigeria.
- Interest income from retail loans grew some 94.3% to N12.6 billion driven partly by the early successes recorded in our flagship retail lending proposition *Click Credit*.

Performance Review Page 18

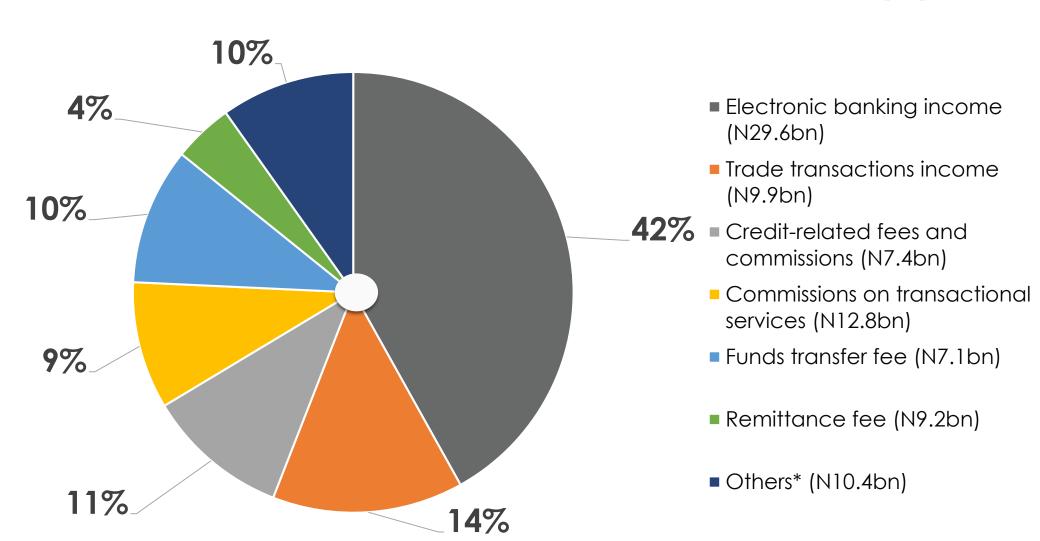
# Non-funded Income Electronic banking and trade continue to drive growth in fees and commissions







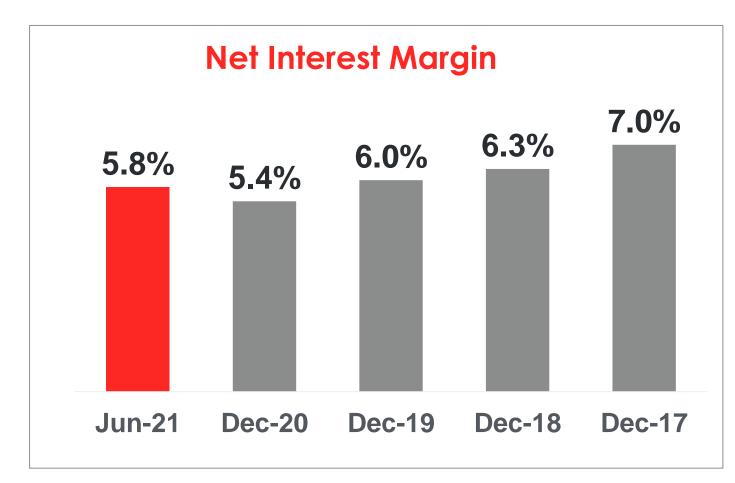
#### Contributions to Fees and Commission Income (%)

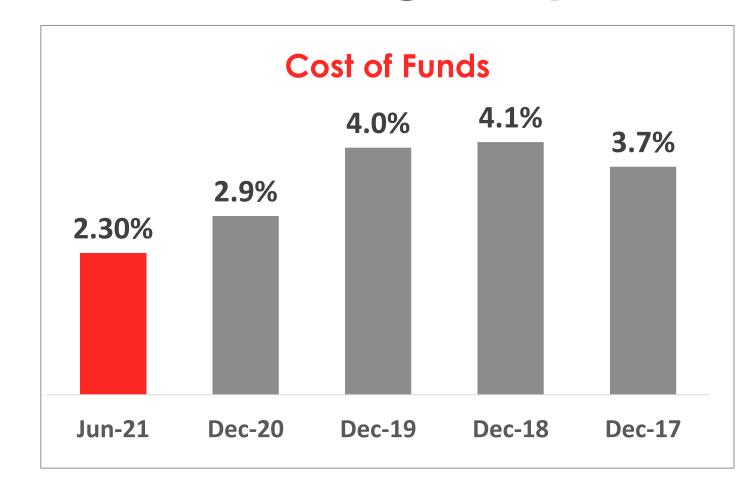


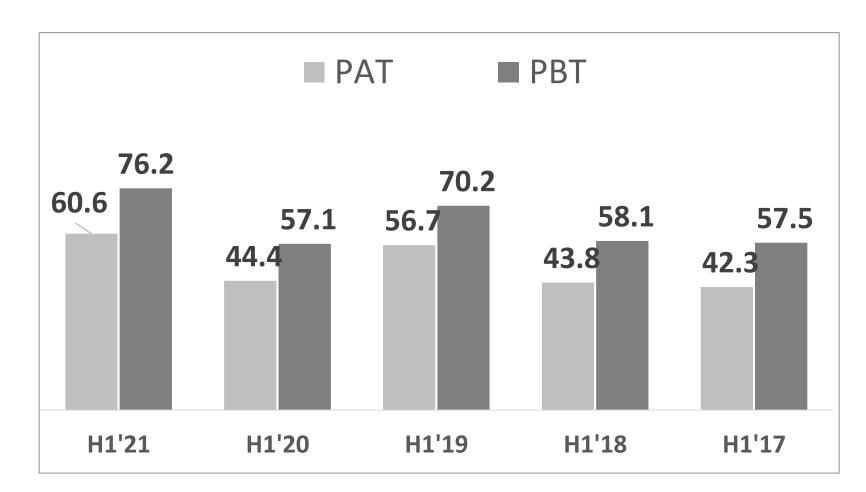
- Non-interest income, was driven by 187% growth in commission on turnover, 83.7% growth in Fund transfer fee and 65.1% growth in electronic banking income.
- Electronic banking income remains the largest non-interest income line, accounting for 40% of total Fees and commission income, and driven by our sustained gains in market share of digital banking business across the group.
- Trade transactions income from ex-Nigeria operations accounts for 46% of the total trade transactions income for the group, as we expand trade facilitation across Africa
- Efficient lending across the group led to the 47% increase in credit-related fees and commissions, despite the low (2%) growth in gross loans

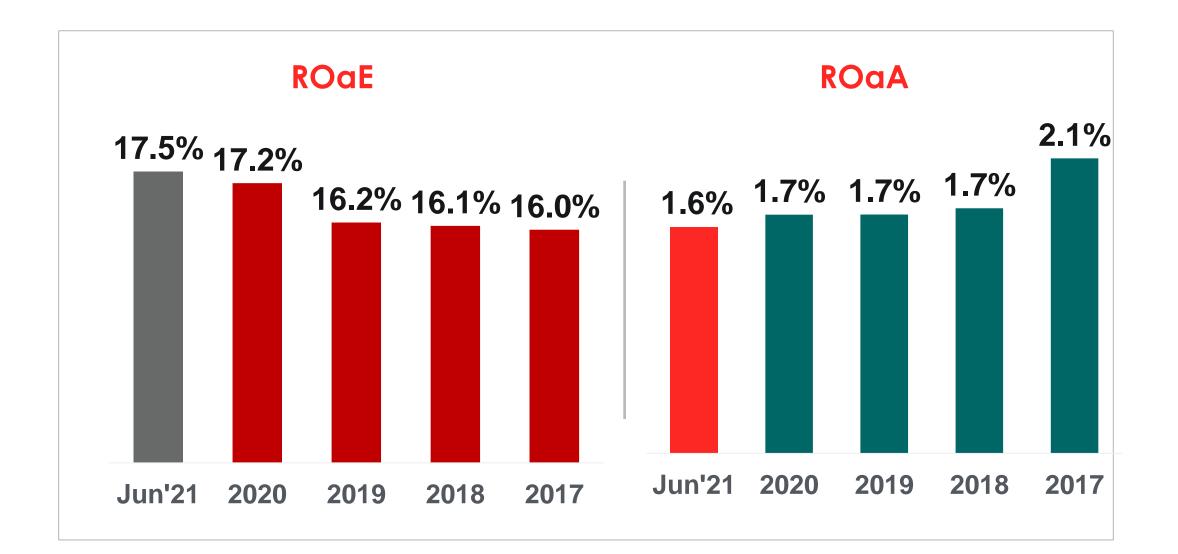
# Margin Analysis Moderated cost of funds as net interest margin improves

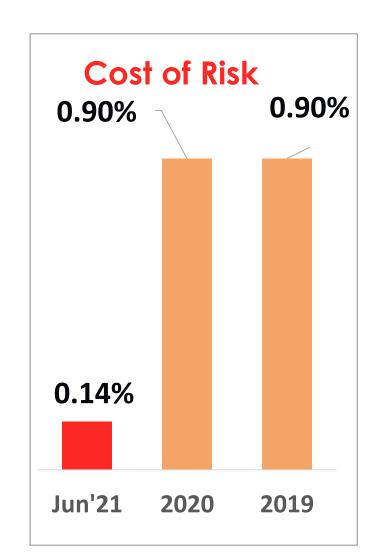








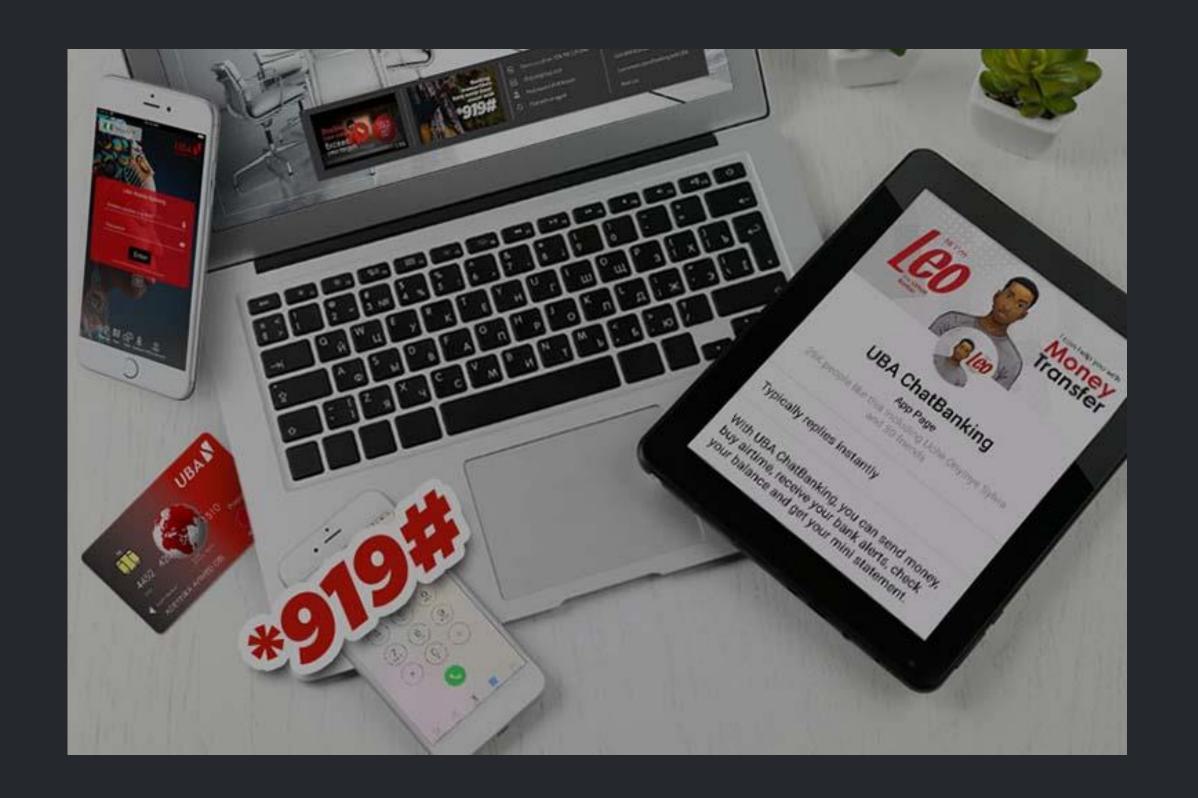




- The Group PBT grew by 33.4%, driven by advances in earnings quality, even as operational efficiency got enhanced group-wide.
- Net Interest Margin begins to recover, as rates continue to normalise.
- Cost of Funds moderated further to 2.3%, as our renewed focus on lower cost and retail deposit begin to yield desired results.

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# UBA Payments Business H1 2021 Performance Update

## Our Digital Spread

3.5m+ Retail &

**Corporate Clients** 







2.5m+ Customers





**8k+ Merchants UBA** Marketplace

2.7k ATMs



200k+ Merchants & **Agents** 



**4m+ Customers** 



47 Telcos Integrations, 20m+

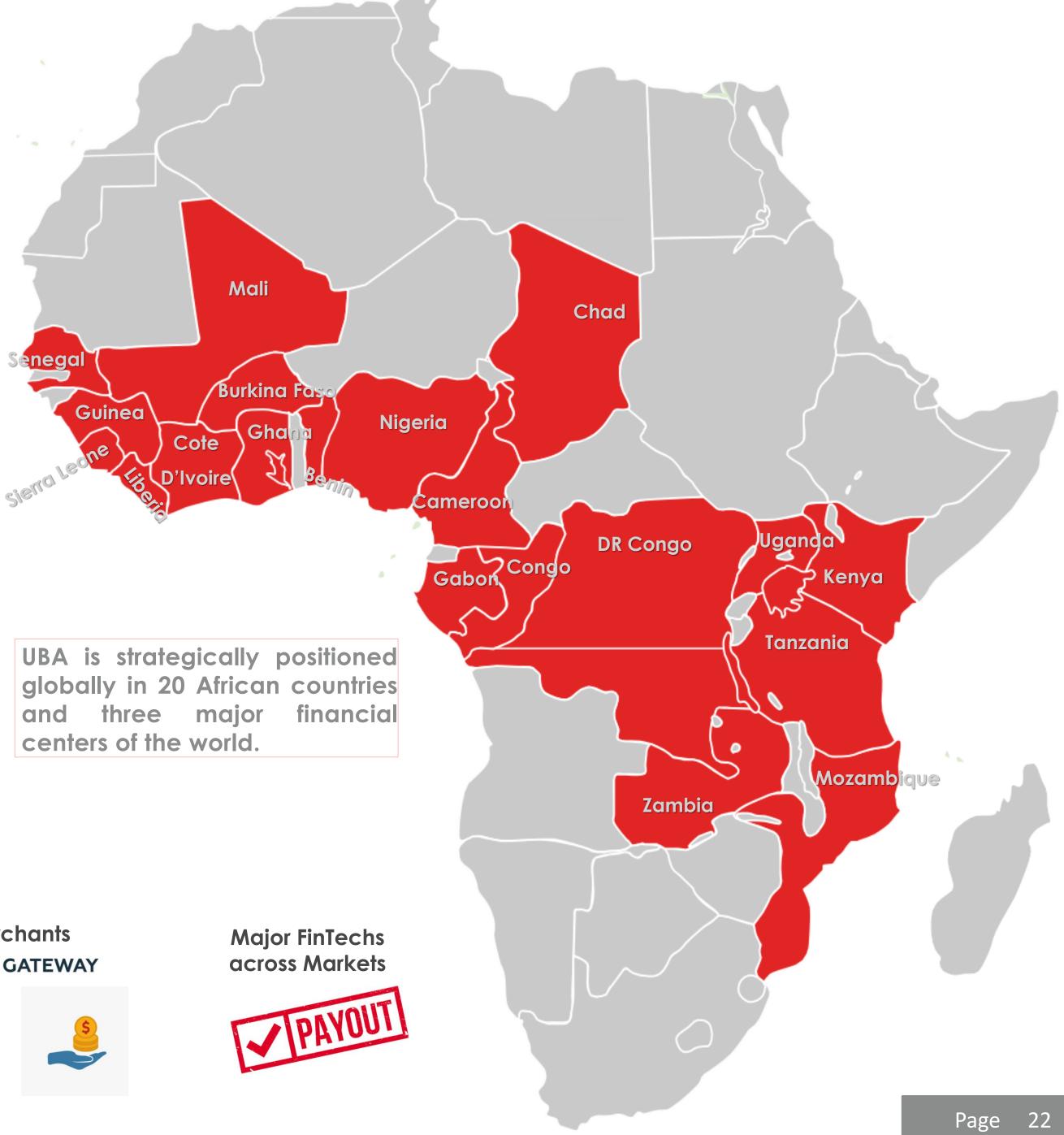


In 20 Countries



1k+ Merchants **PAYMENT GATEWAY** 





## Our Key Payment Channels/Propositions





UBA Business Direct © is an integrated single sign-on product suite through which we provide our corporate clients with cash management and transaction banking services.



UBA Cards can be used to purchase items in stores, on the Internet and collect cash from ATMs, expense cards for staff and fuel purchases. These cards work within and outside your country.



With UBA Leo You can now Send Money, Buy Airtime, Check Account Balance, Pay Bills and a lot more with ease and convenience. Let Leo help hit your goals.



UBA Mobile App provides control, support and flexibility, offering banking and lifestyle features that lets customers do all their transactions easily from their mobile phone.



With \*996# (our USSD Banking) customers can open a UBA account, transfer funds, buy airtime for yourself, family & friends, pay your bills, pay for your flights and check your account balance all on your



Our POS Terminals Provides 4G network POS terminals with direct integrating capabilities into your retailing systems



UBA ATMs are strategically located and equipped to serve our customers innovatively and efficiently

### **UBA** Marketplace

UBA Marketplace provides low cost channel for SME's in Nigeria to drive sales online

UBA Payments Business

## **Our Recent Wins**





- LEO has such impressive feedback and usage and was the only Al BoT showcased at the F8 in Mark's Opening Remarks
- In 2019, LEO won 3 different awards: The Finnovex Awards: Excellence in Automated Chatbot Initiative; the CIBN Awards: Next Generation Class of 2019 and the Asian Banker: Best Automated Chatbot Initiative, Application or Programme
- LEO WhatsApp has been deployed to 20 countries; whilts the LEO Apple Business Chat was also lunched simultaneously
- Delivered various initiatives for African countries- Wallet linking, New Airtime Service, Bills Payment, Mobile Money, etc.
- Customers can now link their PP card on LEO as well as initiate transfers via their PP cards



- UBA Mobile Banking App is currently the highest rated Nigerian banking app on Google playstore
- Rolled out a game changing app infused with revenue generating features like lifestyle food, group transfers coupled with a holistic UI/UX improvement which ultimately led to customer satisfaction. The new UBA Mobile app is fast growing mobile app with over 400,000 enrolments from March 1 till now
- The new mobile app has recorded a huge transaction growth of 497% in count and 610% in value from 401k to about 2.4m counts and from 9.3bn to 66.04bn in value between March 2021 and July 2021
- Mass enrolled qualified SMEs who were not on the app which led to a 35.61% increase in number of SMEs



- USSD subscribers hit the 4 million mark
- Implemented the Auto-suggest service for NIP transactions on USSD which led to reduced timeouts and increased transactions.
- Enhanced the account opening service on USSD which in turn improved brand perception and subscription

## Fintech | Partnerships

## Overview of FinTech Service Offering at UBA Group



#### **PERSONAL FINANCE**

Tools to manage bills and track finances and accounts



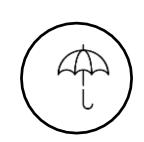
#### **PAYMENTS & BILLING**

Payment processing, cards & subscription, contactless payments



#### LENDING

Marketplace lending, microlending & alternative lending platforms



#### **INSURTECH**

Companies selling insurance digitally, partnerships to scale and offer services on platforms



### **MONEY TRANSFER** & REMITTANCES

International money transfer and remittances



#### **BLOCKCHAIN**

Companies leveraging blockchain technologies for financial services and infrastructure tools for distributed ledger services.



#### CAPITAL MARKETS

Sales & trading APIs and integrations and financial institutions



#### **WEALTH MANAGEMENT**

Investment and wealth management platforms and insight tools



### MORTGAGE & **REAL ESTATE**

Mortgage lending, digitization, and financing platforms

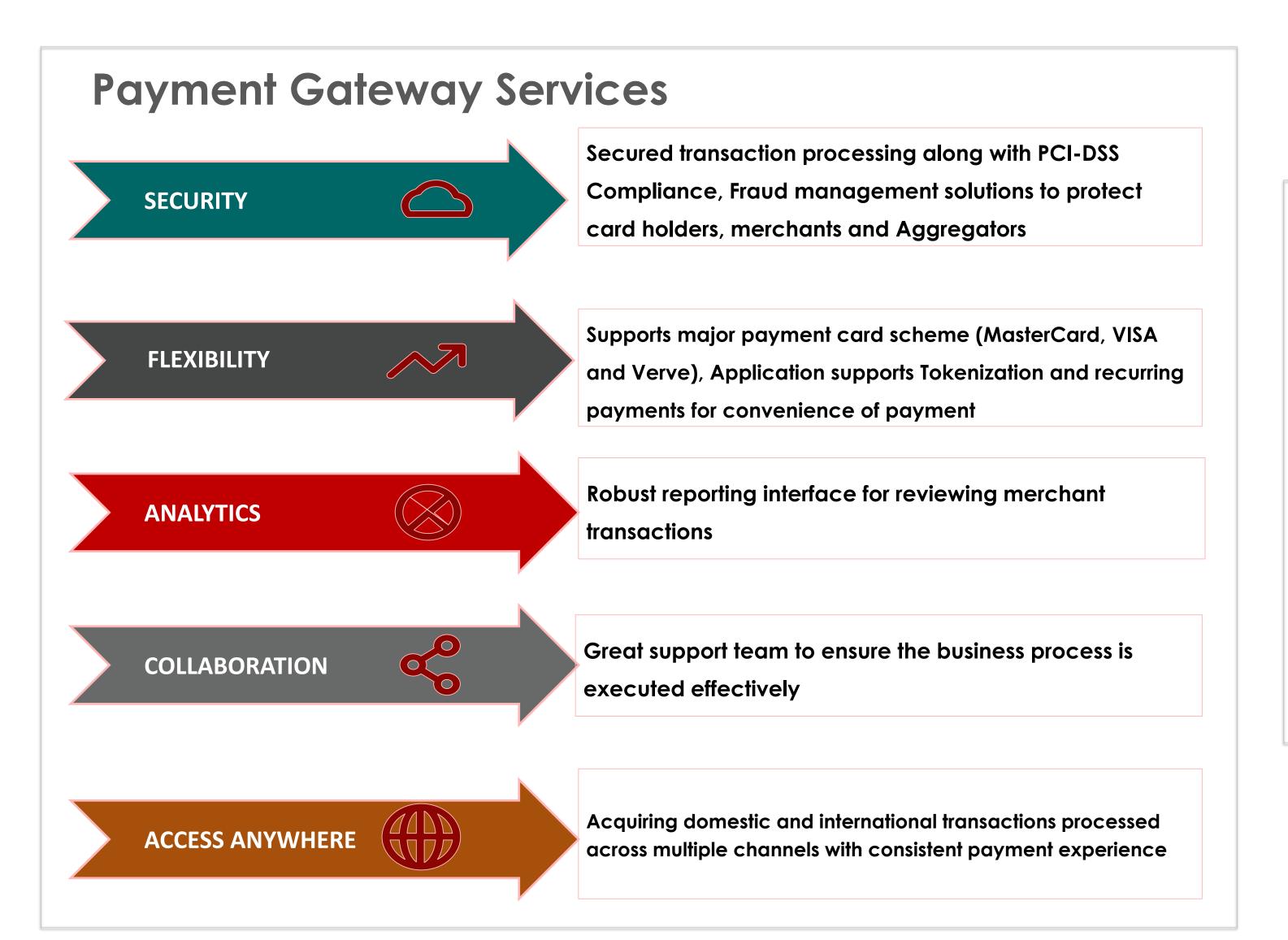


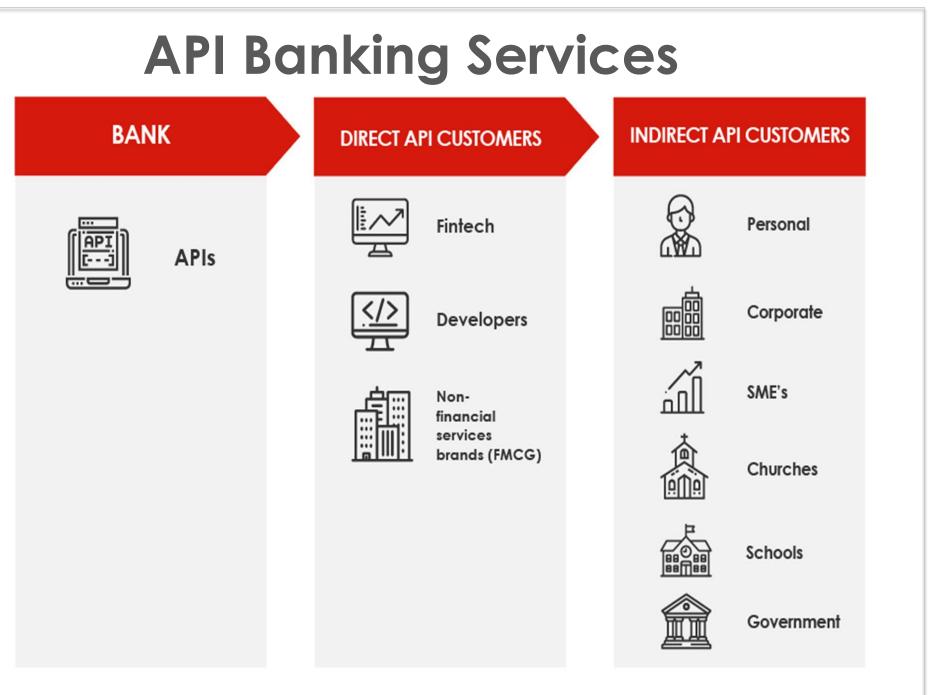
#### **REGTECH**

Audit, risk, and regulatory compliance services/ partnerships

UBA Payments Business

## Our Open Banking Ecosystem





## **UBA Market Share**



## Mobile Money And MFI's – Share of Wallet with UBA (July 2021)

	01 11 011 011 021 (001) = 0
Region	(\$'million)
West Africa	442.6
CEMAC	26.6
E&S/AFRICA	1.3
Total	470.6

Mobile Money Deposits in UBA (July 2021)

Region	Institution Category	Balance as at Jan. 2021 (\$'million)	Balance as at Jul. 2021 (\$'million)	Growth
West Africa	MFI	78.1	160.2	105.3%
Wesi Amca	TELCO	229.2	282.4	23.2%
CEMAC	TELCO	13.8	26.6	93.2%
E&S Africa	TELCO	2.9	1.3	-53.6%
<u>Total</u>		323.9	470.6	45.3%





























## 2021 FY Guidance



	FY 2020 (Guidance)	FY 2020 (Achieved)	FY 2021 (Guidance)
Deposit Growth	~25%	48.1%	~15%
Gross Loan Growth	~15%	24.2%	~20%
Cost of Risk	~1%	0.9%	~1%
NPL Ratio	~5%	4.7%	~5%
RoAE	~16%	17.2%	~18%
RoAA	~1.6%	1.71%	~1.8%
CAR	~25%	22.4%	~24%
CIR (ex impairment)	~65%	61.29%	~60%
NIM	~5.5%	5.4%	~5.8%



Further escalation of Covid-19 pandemic and its impact on commodities prices and fiscal tensions pose major risk to our outlook

## Outlook for 2021



#### **Macroeconomic Environment**

Vaccine distribution globally offers hope of gradual return to normalcy. Economic recovery is however expected to be uneven across sectors, countries and income levels

Growth has picked up and expected to be sustained. Continued accommodative fiscal, financial and monetary policy is anticipated globally.

Sub-Saharan Africa is projected to grow by 3.2% in 2021 (IMF), as commodity prices and international trade recovers

Growth in Nigeria is projected to be in excess of 2%, to be driven by higher oil prices and increased public and private spending

Double-digit inflationary threats to persist during the year (~18%)

Internal security threats remain elevated and a major pressure point

Contentious political environment as political parties prepare for 2023 general elections

#### **Banking Industry/Policy Environment**

Interest rates are expected to normalize further during the year

Cautious loan growth to persists during the year, with increased competition at the retail end; amidst competition for healthy NIM. Heightened macroeconomic risks remain.

Exchange rate volatility expected, as the move harmonize rates at different windows advances

CBN may introduce new lending schemes to encourage economic recovery.

Retail lending as a new competitive frontier, driven by policy and infrastructural/institutional improvements

NIM upside is expected as interest rates trend upwards

Possible post-Covid banking industry stress test

#### **UBA Group - 2021 Key Focus Areas**

Market share growth across all geographies, driven by our C1st philosophy

Cautious Ioan growth across resilient economic sectors

Technology-led efficiency

Growth in retail deposits and lending

Innovation and improved customer experience

Cost efficiency to drive CIR down to 60%

Value-based digital banking

- Slower than expected recovery of the global economy
- Escalation of insecurity to most parts of Nigeria
- Reversal of crude oil price to sub \$50/b levels

- Volatile regulatory and policy environment
- Worsened inflationary threats
- Lower foreign reserves and implications for the Naira







# Appendices

## UBA continues to support our customers, their businesses and economies through the pandemic





#### **SUPPORT TO CUSTOMERS**

#### Supported customers with safe & convenient banking, credits and loan rescheduling

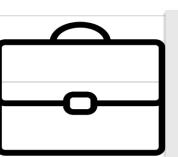
- Temporary suspension of transaction fees for some products and customer segments in some of our African markets
- We restructured approximately 17% of our loan book, for customers whose cashflows were impacted by the pandemic.
- We lunched an upgraded mobile app to serve our customers' banking needs during the lock-down.



#### **SUPPORT TO** COMMUNITIES

Made donations to support a comprehensive pan-African response to the fight against the Covid-19 pandemic

- Our "Each One Teach One" Covid19 Edition was developed by UBA Foundation, and featured fourtythree (43) articles recording 6,700+ unique visits
- UBA made financial donations to support the fight against the pandemic



#### **SUPPORT TO EMPLOYEES**

#### Equipped our workforce to serve customers and their communities safely

- Over 30% of our staff worked remotely
- We activated 100% online meetings
- We deployed thermometers, face masks and hand sanitizers all over our offices
- Strict adherence to social distancing at our branches and Head Office
- We arranged Covid testing and treatments where necessary

## Summary Financials..1/3



## Interim Consolidated and Separate Statements of Comprehensive Income For the period ended 30 June 2021

	Gro	up	Ban	nk
In millions of Nigerian Naira	2021	2020	2021	2020
Interest income	222,631	205,586	132,976	135,983
Interest income on amortised cost and FVOCI securities	220,322	204,737	132,821	135,134
Interest income on FVTPL securities	2,309	849	155	849
Interest expense	(74,563)	(86,262)	(47,237)	(63,068)
Net interest income	148,068	119,324	85,739	72,915
Impairment charge for credit losses on financial assets	(4,137)	(7,807)	(2,145)	(7,069)
Net interest income after impairment on financial assets	143,931	111,517	83,594	65,846
Fees and commission income	74,085	55,868	34,657	26,307
Fees and commission expense	(28,317)	(17,286)	(19,969)	(11,844)
Net fee and commission income	45,768	38,582	14,688	14,463
Net trading and foreign exchange income	9,102	35,208	(1,234)	24,647
Other operating income	9,508	3,595	9,007	4,036
Employee benefit expenses	(42,623)	(44,565)	(20,303)	(24,973)
Depreciation and amortisation	(11,457)	(9,590)	(8,153)	(7,111)
Other operating expenses	(78,753)	(77,971)	(52,692)	(56,278)
Share of gain of equity-accounted investee	710	353	-	_
Profit before income tax	76,186	57,129	24,907	20,630
Income tax expense	(15,605)	(12,698)	(770)	(1,079)
Profit for the period	60,581	44,431	24,137	19,551

Appendix
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# Summary Financials..2/3



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#### Interim Consolidated and Separate Statements of Financial Position

	Gro	oup	Во	ınk
As at 30 June 2021	Jun. 2021	Dec. 2020	Jun. 2021	Dec. 2020
In millions of Nigerian Naira				
ASSETS				
Cash and bank balances	2,065,021	1,874,618	1,650,541	1,436,822
Financial assets at fair value through profit or loss	147,867	214,400	14,255	171,058
Derivative Financial Assets	47,594	53,148	47,594	53,148
Loans and advances to banks	151,965	77,419	103,139	65,058
Loans and advances to customers	2,634,556	2,554,975	1,838,967	1,812,536
Investment securities:				
- At fair value through other comprehensive income	807,553	1,421,527	672,924	1,233,684
- At amortised cost	2,022,940	1,159,264	741,171	71,479
Other assets	196,495	115,432	115,892	96,524
Investment in equity-accounted investee	5,299	4,504	2,715	2,715
Investment in subsidiaries	_	-	103,275	103,275
Property and equipment	166,735	153,191	133,368	123,435
Intangible assets	28,304	28,900	15,902	16,237
Deferred tax assets	40,981	40,602	21,862	21,862
TOTAL ASSETS	8,315,310	7,697,980	5,461,605	5,207,833

Appendix

## Summary Financials..3/3



#### Interim Consolidated and Separate Statements of Financial Position

	Gro	oup	Bank	
As at 30 June 2021	Jun. 2021	Dec. 2020	Jun. 2021	Dec. 2020
In millions of Nigerian Naira				_
LIABILITIES				
Derivative Financial Liabilities	220	508	79	508
Deposits from banks	561,545	418,157	290,742	121,815
Deposits from customers	6,095,574	5,676,011	3,924,651	3,824,143
Other liabilities	315,879	157,827	215,330	93,669
Current income tax liabilities	7,319	9,982	1,670	1,478
Borrowings	565,095	694,355	565,095	688,280
Deferred tax liabilities	17,157	16,992	-	-
TOTAL LIABILITIES	7,562,789	6,973,832	4,997,567	4,729,893
EQUITY				
Share capital	17,100	17,100	17,100	17,100
Share premium	98,715	98,715	98,715	98,715
Retained earnings	280,656	255,059	111,799	95,480
Other reserves	324,712	324,194	236,424	266,645
EQUITY ATTRIBUTABLE TO OWNERS	721,183	695,068	464,038	477,940
OF THE PARENT				
Non-controlling interests	31,338	29,080	_	_
TOTAL EQUITY	752,521	724,148	464,038	477,940
TOTAL LIABILITIES AND EQUITY	8,315,310	7,697,980	5,461,605	5,207,833

Appendix

# Thank you



